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Foreword

Purpose of this Document

This document is a presentation of California State University, Fullerton’s (CSUF’s) budget for 2016-17. CSUF budgets are addressed in varying detail, but the main focus of this document is CSUF’s Operating Budget. The Operating Budget has two main components: funding from the State of California that is distributed by the California State University (CSU) Chancellor’s Office to CSUF, and student fee revenues collected by the campus.

Scope of Information

Budget presentations in this document are primarily focused on the current fiscal year from an overall University perspective. Financial and budget information relating to specific Divisions, Colleges, Schools, Departments and/or Programs may be obtained by contacting the appropriate Vice President’s Office for assistance.

Distribution of this Document

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E-mail: budget@exchange.fullerton.edu
University Resources

- Fiscal Year Budget
- Highlights: 2016-17 Operating Fund Budget
- Operating Fund Revenue Budget Comparison
- Operating Fund by Program, by Category
- Operating Fund Expenditure Budget by University Division
- General Fund and Resident Enrollment FTEs
- General Fund and Fee Revenue vs. Expenditures
- 2016-17 Operating Fund Budget and Actuals
## FY 2016/17 Budget

<table>
<thead>
<tr>
<th>Fund/Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSU Operating*</td>
<td>386,711,045</td>
</tr>
<tr>
<td>Student Success Initiative (SSI)</td>
<td>14,311,304</td>
</tr>
<tr>
<td>Graduation Initiative 2025</td>
<td>698,235</td>
</tr>
<tr>
<td>Lottery</td>
<td>2,057,731</td>
</tr>
<tr>
<td>Continuing Education (CERF)</td>
<td>41,372,319</td>
</tr>
<tr>
<td>Housing</td>
<td>25,872,402</td>
</tr>
<tr>
<td>Parking</td>
<td>14,322,905</td>
</tr>
<tr>
<td>Auxiliary Services Corp.</td>
<td>36,181,562</td>
</tr>
<tr>
<td>Associated Students</td>
<td></td>
</tr>
<tr>
<td>Associated Students, Inc.</td>
<td>9,207,376</td>
</tr>
<tr>
<td>Titan Student Center</td>
<td>9,081,276</td>
</tr>
<tr>
<td>Instructionally Related Activities</td>
<td>2,701,733</td>
</tr>
<tr>
<td>CSUF Philanthropic Foundation</td>
<td>344,984</td>
</tr>
<tr>
<td><strong>Total University Budget</strong></td>
<td><strong>$542,862,872</strong></td>
</tr>
</tbody>
</table>

*Consists of State General Fund Allocation and Fee Revenues*
Highlights: 2016-17 Operating Fund Budget

Fiscal year 2016-17 continued the positive financial stability established in 2013-14 with Governor Brown’s multi-year higher education funding plan:

- 5% increase in 2013-14 (received)
- 5% increase in 2014-15 (received)
- 4% increase in 2015-16 (7.5% received)
- 4% increase in 2016-17

The total funding appropriated to the CSU for the current fiscal year reflects an approximate $154 million increase. The CSU support budget includes tuition fee increase commensurate with enrollment growth for approximately $30 million. With the additional funding, the CSU has prioritized a 5% faculty compensation increase, 2% general salary increase for all bargaining units, 1.4% enrollment growth (5,194 FTES), student success and completion initiatives, and deferred maintenance funding (related to the new capital financing framework). Regarding faculty compensation increases for the 2015/16 and 2016/17 years, due to the late finalization of the negotiations with CFA, effective 2016/17 the campus is required to fund 1% of the permanently salary increase to meet the negotiated salary increases. Additionally, the CSU has allocated one-time funds from the 2015/16 compensation pool to find a portion of the permanent CFA salary increase.

Below is the summary of the CSU adopted support base budget and CSUF’s allocations.

<table>
<thead>
<tr>
<th></th>
<th>CSU</th>
<th>CSUF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enrollment FTES</td>
<td>5,194</td>
<td>385</td>
</tr>
<tr>
<td>Enrollment Funding</td>
<td>$30,172,000</td>
<td>$2,236,000</td>
</tr>
<tr>
<td>Budgetary Adjustments</td>
<td>($30,000)</td>
<td></td>
</tr>
<tr>
<td>Student Success Initiatives</td>
<td>$10,210,000</td>
<td>$120,000</td>
</tr>
<tr>
<td>Health</td>
<td>$35,080,000</td>
<td>$2,678,000</td>
</tr>
<tr>
<td>Retirement</td>
<td>$20,471,000</td>
<td>$1,435,000</td>
</tr>
<tr>
<td>New Space</td>
<td>$890,000</td>
<td>$0</td>
</tr>
<tr>
<td>Faculty Compensation</td>
<td>$33,008,000</td>
<td>$2,647,000</td>
</tr>
<tr>
<td>Compensation Pool</td>
<td>$69,554,000</td>
<td>$5,159,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$199,385,000</strong></td>
<td><strong>$14,245,000</strong></td>
</tr>
</tbody>
</table>

The CSU received an additional $87 million in one-time funding for 2016/17. Below is the summary of the additional one-time funding.

<table>
<thead>
<tr>
<th></th>
<th>CSU</th>
<th>CSUF</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-time Faculty Compensation</td>
<td>$33,008,000</td>
<td>$2,647,000</td>
</tr>
<tr>
<td>Deferred Maintenance</td>
<td>$35,000,000</td>
<td>$1,800,000</td>
</tr>
<tr>
<td>Graduation Initiative</td>
<td>$15,000,000</td>
<td>$869,000</td>
</tr>
<tr>
<td>Associates Degree for Xfer Enrollment &amp; EEO Study</td>
<td>$4,962,000</td>
<td>$0</td>
</tr>
</tbody>
</table>
Operating Fund Base Revenue Budget
2015/16 vs. 2016/17

<table>
<thead>
<tr>
<th>Operating Fund Budget</th>
<th>2015/16 Budget</th>
<th>2016/17 Budget</th>
<th>Adjustment</th>
<th>Percent Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Allocation</td>
<td>$ 157,213,661</td>
<td>$ 171,458,661</td>
<td>$ 14,245,000</td>
<td>9.1%</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ 212,739,874</td>
<td>$ 215,252,384</td>
<td>$ 2,512,510</td>
<td>1.2%</td>
</tr>
<tr>
<td></td>
<td>$ 369,953,535</td>
<td>$ 386,711,045</td>
<td>$ 16,757,510</td>
<td>4.5%</td>
</tr>
</tbody>
</table>

Detail of Budget Adjustments between 2015/16 and 2016/17

CSU Budget Adjustments
- Enrollment Growth: 2,236,000
- FY 15/16 Faculty Compensation: 2,647,000
- FY 16/17 Compensation: 5,159,000
- Mandatory Costs (Health, Space): 2,678,000
- Retirement Adjustment: 1,435,000
- Student Success & Completion Initiatives: 120,000
- Budgetary Adjustments: (30,000)

Total CSU Budget Adjustments: $ 14,245,000

Campus Budget Adjustments
- Tuition Fee Adjustment: 2,512,510

Total Budget Adjustments: $ 16,757,510
# 2016/17 Operating Fund Base Budget (by Program)

## Sources of Funds

<table>
<thead>
<tr>
<th>Source</th>
<th>Baseline</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Allocation</td>
<td>171,458,661</td>
</tr>
<tr>
<td>Tuition and Fee Revenues</td>
<td>215,252,384</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$386,711,045</strong></td>
</tr>
</tbody>
</table>

## Uses of Funds (by Program)

<table>
<thead>
<tr>
<th>Use</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Instruction</td>
<td>186,106,720</td>
</tr>
<tr>
<td>Research</td>
<td>139,781</td>
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<tr>
<td>Public Service</td>
<td>209,295</td>
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<tr>
<td>Academic Support</td>
<td>26,913,193</td>
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<tr>
<td>Student Services</td>
<td>25,409,786</td>
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<tr>
<td>Institutional Support</td>
<td>54,546,401</td>
</tr>
<tr>
<td>Operation and Maintenance of Plant</td>
<td>42,759,869</td>
</tr>
<tr>
<td>Student Grants and Scholarships</td>
<td>50,626,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$386,711,045</strong></td>
</tr>
</tbody>
</table>
### 2016/17 Operating Fund Base Budget (by Category)

#### Sources of Funds

<table>
<thead>
<tr>
<th>Fund Source</th>
<th>Baseline</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Allocation</td>
<td>171,458,661</td>
</tr>
<tr>
<td>Tuition and Fee Revenues</td>
<td>215,252,384</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 386,711,045</strong></td>
</tr>
</tbody>
</table>

#### Uses of Funds (by Category)

<table>
<thead>
<tr>
<th>Use of Funds</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Wages</td>
<td>185,597,293</td>
</tr>
<tr>
<td>Benefits</td>
<td>89,157,052</td>
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<tr>
<td>Work Study</td>
<td>814,354</td>
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<tr>
<td>Communications</td>
<td>559,247</td>
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<tr>
<td>Utilities</td>
<td>10,159,734</td>
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<tr>
<td>Travel</td>
<td>1,830,853</td>
</tr>
<tr>
<td>Capital Outlay Projects</td>
<td>1,528,640</td>
</tr>
<tr>
<td>Library Acquisitions</td>
<td>1,221,361</td>
</tr>
<tr>
<td>Financial Aid</td>
<td>50,626,000</td>
</tr>
<tr>
<td>Contractual Services</td>
<td>4,417,014</td>
</tr>
<tr>
<td>Information Technology</td>
<td>7,861,570</td>
</tr>
<tr>
<td>Services from Other Funds/Agencies</td>
<td>56,254</td>
</tr>
<tr>
<td>Equipment</td>
<td>2,078,208</td>
</tr>
<tr>
<td>Misc. Operating Expenses</td>
<td>30,250,273</td>
</tr>
<tr>
<td>Operating Transfers Out</td>
<td>553,191</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 386,711,045</strong></td>
</tr>
</tbody>
</table>
## FY 2016/17 Base Expenditure Budget by Division

<table>
<thead>
<tr>
<th>Operating Fund</th>
<th>Office of the President</th>
<th>Academic Affairs</th>
<th>Administration &amp; Finance</th>
<th>Human Resources, Diversity &amp; Inclusion</th>
<th>Information Technology</th>
<th>Student Affairs</th>
<th>University Advancement</th>
<th>University-Wide</th>
<th>Total University</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>1,064,344</td>
<td>133,008,644</td>
<td>19,247,193</td>
<td>4,163,175</td>
<td>9,392,291</td>
<td>16,140,926</td>
<td>5,846,687</td>
<td>1,767,595</td>
<td>190,630,856</td>
<td>190,630,856</td>
</tr>
<tr>
<td>Benefits</td>
<td>12,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>93,775,078</td>
<td>93,775,078</td>
</tr>
<tr>
<td>OE&amp;E</td>
<td>680,202</td>
<td>11,409,111</td>
<td>12,242,607</td>
<td>310,478</td>
<td>3,012,677</td>
<td>3,474,077</td>
<td>1,196,287</td>
<td>79,079,751</td>
<td>102,305,112</td>
<td>102,305,112</td>
</tr>
<tr>
<td><strong>Total Operating Fund</strong></td>
<td><strong>$1,756,547</strong></td>
<td><strong>$144,417,755</strong></td>
<td><strong>$21,480,000</strong></td>
<td><strong>$4,473,653</strong></td>
<td><strong>$13,304,968</strong></td>
<td><strong>$19,615,003</strong></td>
<td><strong>$7,042,094</strong></td>
<td><strong>$174,610,424</strong></td>
<td><strong>$386,711,045</strong></td>
<td><strong>71.2%</strong></td>
</tr>
</tbody>
</table>

### Other Funds

- **Student Success Initiative**
  - 3,303,322
- **Lottery**
  - 1,309,154
- **Graduation Initiative 2025**
  - 448,339

### Self-Support Operations

- **Continuing Education**
  - 41,372,839
- **Housing**
  - 25,872,402
- **Parking**
  - 14,322,905

### Auxiliary Organizations

- **Auxiliary Services Corp**
  - 36,281,562
- **Associated Students**
  - 9,207,376
- **Titan Student Center**
  - 9,081,276
- **Instructionally Related Activities**
  - 2,701,733
- **Cal State Fullerton Philanthropic Foundation (CSPFF)**
  - 344,984

**Total, All Funds** $1,756,547 $190,769,889 $71,994,267 $4,473,653 $19,277,846 $72,040,286 $7,525,025 $175,825,360 $542,862,872 100.0%

### 2016/17 Operating Fund Base Expenditure Budget by Division

- **Office of the President** 0.8%
- **University Advancement** 3.3%
- **Information Technology** 9.3%
- **Human Resources, Diversity & Inclusion** 6.3%
- **Administration & Finance** 10.1%
- **Academic Affairs** 68.1%
|----------|----------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
Other Funds

- Student Success Initiative
- Graduation Initiative 2025
- Lottery
Student Success Initiative (SSI)
FY 2016/17

Revenues
Student Fees 14,735,433

Total Revenues $14,735,433

Expenses (Programs)
Support Academic Progress 4,201,650
Students Path to Graduation 1,185,893
Support Titan Pride 2,125,659
Student Centered Spaces (570,829)
Embrace Diversity & Veterans 1,061,390
Improve Instructional Experience 4,926,431
Access Upgraded Technology 1,381,110

Total Expenses $14,311,304

Net $ 424,129
Graduation Initiative 2025
FY 2016/17

Revenues
Allocation 2,050,000

Total Revenues $ 2,050,000

Expenses (Programs)
Advising 403,044
Data Capabilities 50,089
Enrollment Management 107,842
Increase Class Offering 137,259

Total Expenses $ 698,235

Net $ 1,351,765
Lottery Fund
FY 2016/17

**Revenues**
- CSU Allocation: 2,049,885
- Interest Income: 12,517

**Total Revenues** $2,062,402

**Expenses**
- Academic Affairs: 1,015,995
- Early Assessment Program: 103,020
- Ed Equity Outreach HS/Comm College: 57,992
- Future Scholars: 484,779
- Information Technology: 7,493
- Pre-Doctoral Program: 2,000
- Student Affairs: 72,141
- Student Mentoring: 200,538
- Teacher Recruitment: 52,915
- University-wide: 60,858

**Total Expenses** $2,057,731

**Net**

$4,670
Self-Support Operations

- Continuing Education
- Housing
- Parking
Continuing Education
FY 2016/17

Revenues
Special Session Degree Programs 4,225,493
Special Session Certificate Programs 430,894
Special Session Contract Programs 1,170
Open University 5,548,803
Special Session - Other 4,809,054
Self Support Summer 11,130,566
Regular Extension 95,927
Contract Extension 38,275
Certificate Program 24,391
N/C Contract Program 521,724
CEU Credits 1,357,953
Fines and Fees 10,215
Allowance for Doubtful Accounts 105,798
Income from External Investments (SWIFT) 208,523
Other Operating Revenues 25,194
Other Non-Operating Revenues 1,453,541
ASC: Non-Credit Programs 6,818,120

Total Revenues $ 36,805,641

Expenses
Salaries & Wages 17,291,219
Work Study 3,390
Benefits 3,157,688
Communications 76,267
Travel 82,276
Financial Aid 10,000
State Pro Rata Charges 466,764
Contractual Services 210,073
Information Technology 286,345
Equipment 3,521
Misc. Operating Expenses 8,600,089
Operating Transfers Out 4,117,814
Expenditure Adjustments (781)
ASC: Non-Credit Programs 7,067,654

Total Expenses $ 41,372,319

Net $ (4,566,679)
### Housing
**FY 2016/17**

#### Revenues
- Housing Rent: $21,748,532
- Housing Revenue-Others: $296,632
- Space Rental Revenue: $17,708
- Food Services: $6,116,478
- Allowance for Doubtful Sales: $(601)
- Transfers In (Inter-agency): $1,750
- Income from External Investments: $406,879
- Other Operating Revenues: $78,175
- Other Non-Operating Revenues: $1,453
- Prior Year Revenue Adjustment: $23,094
- Other Federal Non-Operating Grants: $1,200,109

**Total Revenues** $29,890,209

#### Expenses
- Salaries & Wages: $1,946,802
- Benefits: $1,056,834
- Communications: $39,325
- Utilities: $684,682
- Travel: $31,428
- State Pro Rata Charges: $152,976
- Contractual Services: $6,596,091
- Information Technology: $174,387
- Services from Other Funds/Agencies: $21,158
- Misc. Operating Expenses: $2,798,639
- Operating Transfers Out: $12,370,081

**Total Expenses** $25,872,402

**Net** $4,017,807
# Parking
**FY 2016/17**

## Revenues
- Parking Permits: 10,780,143
- Parking Coin Gates: 2,149,540
- Parking Fines: 834,606
- Income from External Investments: 146,775
- Other Operating Revenues: 98
- Allowance for Doubtful Other Operating Revenues: (192)
- Prior Year Revenue Adjustment: 86,693
- Other Federal Non-Operating Grants: 299,902

*Total Revenues: $14,297,565*

## Expenses
- Salaries & Wages: 1,670,226
- Benefits: 759,598
- Communications: 45,537
- Utilities: 237,500
- Travel: 2,083
- State Pro Rata Charges: 106,911
- Contractual Services: 1,805,790
- Information Technology: 199,744
- Services from Other Funds/Agencies: 9,887
- Equipment: 46,154
- Misc. Operating Expenses: 4,355,903
- Operating Transfers Out: 4,232,944
- Expenditure Adjustments: 850,628

*Total Expenses: $14,322,905*

**Net**  
$\quad (25,340)\$
Auxiliary Organizations

- Auxiliary Services Corporation
- Associated Students
  - Associated Students, Inc.
  - Titan Student Center
  - Instructionally Related Activities
- Cal State Fullerton Philanthropic Foundation
Auxiliary Services Corporation
FY 2016/17

Revenues
Enterprise Activities
Sales 22,034,654
Commissions Income 1,033,885
General Activities
Administrative Services 2,679,155
Investment/Interest Income 380,151
Rental Income 10,184,315
Net Unrealized & Realized Gains (Losses) on Investments 2,330,441

Total Revenues  $38,642,601

Expenses
Salaries & Wages 7,457,312
Benefits 1,369,959
Operating Expenses 14,250,307
Cost of Goods Sold 13,103,984

Total Expenses  $36,181,562

Net  $ 2,461,039
## Associated Students, Inc.
### FY 2016/17

### Revenues
- Student Activity Fees: $5,501,290
- Program Revenue: $1,925,075
- Children’s Center: $1,300,877

**Total Revenues:** $8,727,242

### Expenses
- Program Expenditures: $9,207,376

**Total Expenses:** $9,207,376

**Net:** $(480,134)
Titan Student Center
FY 2016/17

Revenues
Campus/Student Union Fees 10,349,518

Total Revenues $ 10,349,518

Expenses
Program Expenditures 9,081,276

Total Expenses $ 9,081,276

Net $ 1,268,242
### Instructionally Related Activities
**FY 2016/17**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td></td>
</tr>
<tr>
<td>IRA Fees</td>
<td>$2,658,060</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>$2,658,060</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
</tr>
<tr>
<td>IRA Programs</td>
<td>$1,811,814</td>
</tr>
<tr>
<td>Athletic Grants</td>
<td>$889,919</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$2,701,733</td>
</tr>
<tr>
<td><strong>Net</strong></td>
<td>$(43,673)</td>
</tr>
</tbody>
</table>
Cal State Fullerton Philanthropic Foundation
FY 2016/17

Revenues
  Investment Income  786,426
  Other Income (Expense)  (92,603)

Total Revenues  $ 693,823

Expenses
  General and Administrative Expenses  344,984

Total Expenses  $ 344,984

Net  $ 348,839
Appendix

- Glossary of Budget/Finance Related Terms
Glossary of Budget/Finance Related Terms

**Base Budget**: Permanent operating budget given to a unit to continuously carry out the basic, ongoing CSUF mission from one fiscal year to another.

**Benefits**: Commonly known as staff or employee benefits, i.e.: Social Security (OASDI), retirement (PERS), health coverage, dental coverage, vision, etc. The benefits available to an individual are dependent upon the negotiated contract of each employee’s collective bargaining unit.

**Fiscal Year**: For the State of California, and therefore the CSU and CSUF, the fiscal year begins on July 1 and ends on June 30.

**Fund**: Per Executive Order 1000, a “Fund” is defined as a fiscal and accounting entity with a self-balancing set of accounts recording cash and other financial resources, all related liabilities, and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives.

**Graduation Initiative 2025**: Initiative to increase graduation rates for all CSU students while eliminating opportunity and achievement gaps (https://www2.calstate.edu/csu-system/why-the-csu-matters/graduation-initiative-2025/).

**Lottery Fund**: A portion of the California State Lottery proceeds is directed to the CSU and is then distributed by the Chancellor’s Office to campuses.

**Operating Fund**: The Operating Fund became the University’s principal operating fund in 2006/07. It consists of the State Appropriation, as allocated from the Chancellor’s Office, University Fees, and other student fees.

**Student Success Initiative**: Presents an exciting opportunity to enrich Cal State Fullerton students’ experiences and enhance their success (http://success.fullerton.edu/).

**Tuition Fee**: In November 2010, the Board of Trustees voted to rename the State University Fee (SUF) the Tuition Fee. All students, resident and non-resident, pay the Tuition Fee.